

Accessories >>  
Helmets

| Product Name            | Line Total   |
|-------------------------|--------------|
| Sport-100 Helmet, Black | \$160,869.52 |
| Sport-100 Helmet, Blue  | \$165,406.62 |
| Sport-100 Helmet, Red   | \$157,772.39 |

Accessories >>  
Pumps

| Product Name | Line Total  |
|--------------|-------------|
| Minipump     | \$13,514.69 |

Accessories >>  
Locks

| Product Name | Line Total  |
|--------------|-------------|
| Cable Lock   | \$16,240.22 |

Accessories >>  
Hydration Packs

| Product Name            | Line Total   |
|-------------------------|--------------|
| Hydration Pack - 70 oz. | \$105,826.42 |

Accessories >>  
Cleaners

| Product Name          | Line Total  |
|-----------------------|-------------|
| Bike Wash - Dissolver | \$18,406.97 |

Accessories >>  
Bike Racks

| Product Name        | Line Total   |
|---------------------|--------------|
| Hitch Rack - 4-Bike | \$237,096.16 |

**Category Sales**

■ Accessories 
 ■ Clothing 
 ■ Components 
 ■ Bikes



Accessories >>  
Bottles and Cages

| Product Name          | Line Total  |
|-----------------------|-------------|
| Mountain Bottle Cage  | \$20,229.75 |
| Road Bottle Cage      | \$15,390.88 |
| Water Bottle - 30 oz. | \$28,654.16 |

Accessories >>  
Tires and Tubes

| Product Name        | Line Total  |
|---------------------|-------------|
| HL Mountain Tire    | \$48,860.00 |
| HL Road Tire        | \$27,970.80 |
| LL Mountain Tire    | \$21,541.38 |
| LL Road Tire        | \$22,435.56 |
| ML Mountain Tire    | \$34,818.39 |
| ML Road Tire        | \$23,140.74 |
| Mountain Tire Tube  | \$15,444.05 |
| Patch Kit/8 Patches | \$8,232.60  |
| Road Tire Tube      | \$9,480.24  |
| Touring Tire        | \$27,105.65 |
| Touring Tire Tube   | \$7,425.12  |

Accessories >>  
Bike Stands

| Product Name           | Line Total  |
|------------------------|-------------|
| All-Purpose Bike Stand | \$39,591.00 |

Accessories >>  
Fenders

| Product Name          | Line Total  |
|-----------------------|-------------|
| Fender Set - Mountain | \$46,619.58 |

Bikes >>  
Mountain Bikes

| Product Name              | Line Total     |
|---------------------------|----------------|
| Mountain-100 Black, 38    | \$1,339,997.25 |
| Mountain-100 Black, 42    | \$1,254,722.73 |
| Mountain-100 Black, 44    | \$1,365,852.38 |
| Mountain-100 Black, 48    | \$1,234,276.03 |
| Mountain-100 Silver, 38   | \$1,291,868.70 |
| Mountain-100 Silver, 42   | \$1,186,494.85 |
| Mountain-100 Silver, 44   | \$1,217,210.36 |
| Mountain-100 Silver, 48   | \$1,019,657.00 |
| Mountain-200 Black, 38    | \$4,400,592.80 |
| Mountain-200 Black, 42    | \$4,009,494.76 |
| Mountain-200 Black, 46    | \$3,309,673.22 |
| Mountain-200 Silver, 38   | \$3,693,678.03 |
| Mountain-200 Silver, 42   | \$3,438,478.86 |
| Mountain-200 Silver, 46   | \$3,434,256.94 |
| Mountain-300 Black, 38    | \$442,477.09   |
| Mountain-300 Black, 40    | \$501,648.88   |
| Mountain-300 Black, 44    | \$484,051.52   |
| Mountain-300 Black, 48    | \$479,071.90   |
| Mountain-400-W Silver, 38 | \$241,773.76   |
| Mountain-400-W Silver, 40 | \$323,703.82   |
| Mountain-400-W Silver, 42 | \$217,457.87   |

|                           |              |
|---------------------------|--------------|
| Mountain-400-W Silver, 46 | \$227,347.67 |
| Mountain-500 Black, 40    | \$101,734.12 |
| Mountain-500 Black, 42    | \$136,293.48 |
| Mountain-500 Black, 44    | \$125,925.67 |
| Mountain-500 Black, 48    | \$157,569.08 |
| Mountain-500 Black, 52    | \$96,982.20  |
| Mountain-500 Silver, 40   | \$145,089.43 |
| Mountain-500 Silver, 42   | \$141,360.50 |
| Mountain-500 Silver, 44   | \$122,512.43 |
| Mountain-500 Silver, 48   | \$142,897.27 |
| Mountain-500 Silver, 52   | \$161,293.35 |

Bikes >>  
Road Bikes

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| Product Name       | Line Total     |
|--------------------|----------------|
| Road-150 Red, 44   | \$1,340,419.94 |
| Road-150 Red, 48   | \$1,540,803.06 |
| Road-150 Red, 52   | \$1,415,563.61 |
| Road-150 Red, 56   | \$1,847,818.63 |
| Road-150 Red, 62   | \$1,769,096.69 |
| Road-250 Black, 44 | \$2,516,857.31 |
| Road-250 Black, 48 | \$2,347,655.95 |
| Road-250 Black, 52 | \$2,012,447.78 |
| Road-250 Black, 58 | \$1,506,377.63 |
| Road-250 Red, 44   | \$1,448,122.48 |
| Road-250 Red, 48   | \$1,348,759.50 |
| Road-250 Red, 52   | \$1,066,766.61 |

|                       |                |
|-----------------------|----------------|
| Road-250 Red, 58      | \$1,587,008.18 |
| Road-350-W Yellow, 40 | \$1,657,198.18 |
| Road-350-W Yellow, 42 | \$1,120,066.36 |
| Road-350-W Yellow, 44 | \$694,003.92   |
| Road-350-W Yellow, 48 | \$1,774,883.56 |
| Road-450 Red, 44      | \$302,678.72   |
| Road-450 Red, 48      | \$136,467.86   |
| Road-450 Red, 52      | \$621,103.74   |
| Road-450 Red, 58      | \$507,978.30   |
| Road-450 Red, 60      | \$306,177.90   |
| Road-550-W Yellow, 38 | \$1,227,910.08 |
| Road-550-W Yellow, 40 | \$1,071,291.78 |
| Road-550-W Yellow, 42 | \$932,039.59   |
| Road-550-W Yellow, 44 | \$717,825.91   |
| Road-550-W Yellow, 48 | \$1,233,938.88 |
| Road-650 Black, 44    | \$509,245.01   |
| Road-650 Black, 48    | \$310,946.58   |
| Road-650 Black, 52    | \$1,042,909.78 |
| Road-650 Black, 58    | \$869,632.78   |
| Road-650 Black, 60    | \$521,898.26   |
| Road-650 Black, 62    | \$312,250.81   |
| Road-650 Red, 44      | \$943,340.56   |
| Road-650 Red, 48      | \$878,666.66   |
| Road-650 Red, 52      | \$523,630.15   |
| Road-650 Red, 58      | \$304,012.64   |
| Road-650 Red, 60      | \$1,016,529.02 |

|                    |              |
|--------------------|--------------|
| Road-650 Red, 62   | \$879,827.94 |
| Road-750 Black, 44 | \$290,298.62 |
| Road-750 Black, 48 | \$578,174.31 |
| Road-750 Black, 52 | \$515,666.91 |
| Road-750 Black, 58 | \$361,145.31 |

Bikes >>  
Touring Bikes

| Product Name            | Line Total     |
|-------------------------|----------------|
| Touring-1000 Blue, 46   | \$1,586,953.57 |
| Touring-1000 Blue, 50   | \$1,071,401.06 |
| Touring-1000 Blue, 54   | \$743,353.03   |
| Touring-1000 Blue, 60   | \$1,721,242.51 |
| Touring-1000 Yellow, 46 | \$1,426,372.87 |
| Touring-1000 Yellow, 50 | \$981,187.85   |
| Touring-1000 Yellow, 54 | \$667,158.15   |
| Touring-1000 Yellow, 60 | \$1,518,133.10 |
| Touring-2000 Blue, 46   | \$438,867.48   |
| Touring-2000 Blue, 50   | \$286,218.66   |
| Touring-2000 Blue, 54   | \$772,302.01   |
| Touring-2000 Blue, 60   | \$635,723.72   |
| Touring-3000 Blue, 44   | \$133,365.03   |
| Touring-3000 Blue, 50   | \$348,581.50   |
| Touring-3000 Blue, 54   | \$290,075.12   |
| Touring-3000 Blue, 58   | \$210,946.18   |
| Touring-3000 Blue, 62   | \$135,284.01   |
| Touring-3000 Yellow, 44 | \$358,121.89   |

|                         |              |
|-------------------------|--------------|
| Touring-3000 Yellow, 50 | \$291,747.26 |
| Touring-3000 Yellow, 54 | \$196,809.98 |
| Touring-3000 Yellow, 58 | \$130,898.58 |
| Touring-3000 Yellow, 62 | \$351,547.71 |

Clothing >>  
Jerseys

| Product Name                    | Line Total   |
|---------------------------------|--------------|
| Long-Sleeve Logo Jersey, L      | \$198,754.98 |
| Long-Sleeve Logo Jersey, M      | \$115,249.21 |
| Long-Sleeve Logo Jersey, S      | \$21,445.71  |
| Long-Sleeve Logo Jersey, XL     | \$95,611.20  |
| Short-Sleeve Classic Jersey, L  | \$98,472.72  |
| Short-Sleeve Classic Jersey, M  | \$21,973.93  |
| Short-Sleeve Classic Jersey, S  | \$71,606.07  |
| Short-Sleeve Classic Jersey, XL | \$129,145.57 |

Clothing >>  
Socks

| Product Name           | Line Total  |
|------------------------|-------------|
| Mountain Bike Socks, L | \$513.00    |
| Mountain Bike Socks, M | \$6,060.39  |
| Racing Socks, L        | \$13,784.59 |
| Racing Socks, M        | \$9,387.15  |

Clothing >>  
Caps

| Product Name | Line Total  |
|--------------|-------------|
| AWC Logo Cap | \$51,229.45 |

Clothing >>  
Shorts

| Product Name               | Line Total   |
|----------------------------|--------------|
| Men's Sports Shorts, L     | \$16,017.33  |
| Men's Sports Shorts, M     | \$45,594.28  |
| Men's Sports Shorts, S     | \$20,365.00  |
| Women's Mountain Shorts, L | \$136,774.02 |
| Women's Mountain Shorts, M | \$57,685.76  |
| Women's Mountain Shorts, S | \$137,164.13 |

Clothing >>  
Tights

| Product Name      | Line Total  |
|-------------------|-------------|
| Women's Tights, L | \$94,090.64 |
| Women's Tights, M | \$17,727.64 |
| Women's Tights, S | \$91,330.80 |

Clothing >>  
Bib-Shorts

| Product Name        | Line Total  |
|---------------------|-------------|
| Men's Bib-Shorts, L | \$34,178.20 |
| Men's Bib-Shorts, M | \$86,166.05 |
| Men's Bib-Shorts, S | \$47,214.37 |

Clothing >>  
Gloves

| Product Name          | Line Total  |
|-----------------------|-------------|
| Full-Finger Gloves, L | \$69,943.21 |
| Full-Finger Gloves, M | \$48,210.18 |

|                       |             |
|-----------------------|-------------|
| Full-Finger Gloves, S | \$11,410.30 |
| Half-Finger Gloves, L | \$22,912.26 |
| Half-Finger Gloves, M | \$54,545.49 |
| Half-Finger Gloves, S | \$36,490.55 |

Clothing >>  
Vests

| Product Name    | Line Total   |
|-----------------|--------------|
| Classic Vest, L | \$12,839.70  |
| Classic Vest, M | \$90,250.60  |
| Classic Vest, S | \$156,398.07 |

Components >>  
Mountain Frames

| Product Name                   | Line Total   |
|--------------------------------|--------------|
| HL Mountain Frame - Black, 38  | \$501,788.20 |
| HL Mountain Frame - Black, 42  | \$901,590.23 |
| HL Mountain Frame - Black, 44  | \$13,765.92  |
| HL Mountain Frame - Black, 48  | \$106,078.56 |
| HL Mountain Frame - Silver, 38 | \$930,780.68 |
| HL Mountain Frame - Silver, 42 | \$269,874.01 |
| HL Mountain Frame - Silver, 46 | \$499,556.57 |
| HL Mountain Frame - Silver, 48 | \$141,635.10 |
| LL Mountain Frame - Black, 40  | \$1,198.99   |
| LL Mountain Frame - Black, 42  | \$63,396.70  |
| LL Mountain Frame - Black, 44  | \$93,584.42  |
| LL Mountain Frame - Black, 48  | \$57,851.36  |
| LL Mountain Frame - Black, 52  | \$2,248.11   |

|                                  |              |
|----------------------------------|--------------|
| LL Mountain Frame - Silver, 40   | \$69,934.28  |
| LL Mountain Frame - Silver, 42   | \$100,569.36 |
| LL Mountain Frame - Silver, 44   | \$58,777.53  |
| LL Mountain Frame - Silver, 48   | \$6,970.92   |
| LL Mountain Frame - Silver, 52   | \$67,332.75  |
| ML Mountain Frame - Black, 38    | \$107,557.58 |
| ML Mountain Frame - Black, 40    | \$14,229.41  |
| ML Mountain Frame - Black, 44    | \$129,529.46 |
| ML Mountain Frame - Black, 48    | \$200,284.50 |
| ML Mountain Frame-W - Silver, 38 | \$1,529.18   |
| ML Mountain Frame-W - Silver, 40 | \$195,826.39 |
| ML Mountain Frame-W - Silver, 42 | \$136,970.66 |
| ML Mountain Frame-W - Silver, 46 | \$41,069.35  |

Components >>  
Road Frames

| Product Name              | Line Total   |
|---------------------------|--------------|
| HL Road Frame - Black, 44 | \$375,026.98 |
| HL Road Frame - Black, 48 | \$89,872.17  |
| HL Road Frame - Red, 44   | \$395,182.70 |
| HL Road Frame - Red, 48   | \$89,872.17  |
| HL Road Frame - Red, 62   | \$394,255.57 |
| LL Road Frame - Black, 44 | \$45,164.68  |
| LL Road Frame - Black, 52 | \$299,595.52 |
| LL Road Frame - Black, 58 | \$177,635.90 |
| LL Road Frame - Black, 60 | \$24,844.69  |
| LL Road Frame - Red, 44   | \$194,692.60 |

|                              |              |
|------------------------------|--------------|
| LL Road Frame - Red, 48      | \$132,125.25 |
| LL Road Frame - Red, 52      | \$20,104.44  |
| LL Road Frame - Red, 60      | \$195,933.41 |
| LL Road Frame - Red, 62      | \$137,213.49 |
| ML Road Frame - Red, 48      | \$89,224.50  |
| ML Road Frame - Red, 52      | \$32,120.82  |
| ML Road Frame-W - Yellow, 38 | \$303,330.84 |
| ML Road Frame-W - Yellow, 40 | \$68,167.51  |
| ML Road Frame-W - Yellow, 44 | \$485,700.55 |
| ML Road Frame-W - Yellow, 48 | \$301,286.79 |

Components >>  
Wheels

| Product Name            | Line Total   |
|-------------------------|--------------|
| HL Mountain Front Wheel | \$39,988.64  |
| HL Mountain Rear Wheel  | \$166,013.28 |
| HL Road Front Wheel     | \$112,286.41 |
| HL Road Rear Wheel      | \$20,238.16  |
| LL Mountain Front Wheel | \$22,462.84  |
| LL Mountain Rear Wheel  | \$18,005.27  |
| LL Road Rear Wheel      | \$58,655.37  |
| ML Mountain Front Wheel | \$33,360.39  |
| ML Mountain Rear Wheel  | \$119,892.16 |
| ML Road Front Wheel     | \$79,354.04  |
| ML Road Rear Wheel      | \$10,574.78  |

Components >>  
Handlebars

| Product Name           | Line Total  |
|------------------------|-------------|
| HL Mountain Handlebars | \$34,375.35 |
| HL Road Handlebars     | \$43,395.60 |
| HL Touring Handlebars  | \$12,087.24 |
| LL Mountain Handlebars | \$22,008.27 |
| LL Road Handlebars     | \$5,422.54  |
| LL Touring Handlebars  | \$1,548.62  |
| ML Mountain Handlebars | \$51,753.71 |

Components >>  
Headsets

| Product Name | Line Total  |
|--------------|-------------|
| HL Headset   | \$19,083.69 |
| LL Headset   | \$1,949.40  |
| ML Headset   | \$39,909.11 |

Components >>  
Forks

| Product Name | Line Total  |
|--------------|-------------|
| HL Fork      | \$61,034.61 |
| LL Fork      | \$16,897.08 |

Components >>  
Pedals

| Product Name      | Line Total  |
|-------------------|-------------|
| HL Mountain Pedal | \$38,018.33 |
| HL Road Pedal     | \$32,849.54 |
| LL Mountain Pedal | \$10,908.01 |
| LL Road Pedal     | \$21,087.19 |

|                   |             |
|-------------------|-------------|
| ML Mountain Pedal | \$12,852.63 |
| ML Road Pedal     | \$24,624.89 |
| Touring Pedal     | \$7,143.32  |

Components >>  
Saddles

| Product Name            | Line Total  |
|-------------------------|-------------|
| HL Mountain Seat/Saddle | \$16,392.10 |
| HL Road Seat/Saddle     | \$4,232.26  |
| HL Touring Seat/Saddle  | \$13,454.78 |
| LL Mountain Seat/Saddle | \$5,636.96  |
| LL Road Seat/Saddle     | \$162.72    |
| LL Touring Seat/Saddle  | \$1,480.75  |
| ML Mountain Seat/Saddle | \$12,497.17 |
| ML Touring Seat/Saddle  | \$1,972.66  |

Components >>  
Brakes

| Product Name | Line Total  |
|--------------|-------------|
| Front Brakes | \$50,299.31 |
| Rear Brakes  | \$15,719.40 |

Components >>  
Derailleurs

| Product Name     | Line Total  |
|------------------|-------------|
| Front Derailleur | \$44,484.27 |
| Rear Derailleur  | \$25,725.23 |

Components >>  
Chains

| Product Name | Line Total |
|--------------|------------|
| Chain        | \$9,377.71 |

Components >>  
Touring Frames

| Product Name                  | Line Total   |
|-------------------------------|--------------|
| HL Touring Frame - Blue, 46   | \$68,667.44  |
| HL Touring Frame - Blue, 50   | \$74,690.90  |
| HL Touring Frame - Blue, 54   | \$324,333.10 |
| HL Touring Frame - Blue, 60   | \$221,720.95 |
| HL Touring Frame - Yellow, 46 | \$52,404.10  |
| HL Touring Frame - Yellow, 50 | \$49,994.72  |
| HL Touring Frame - Yellow, 54 | \$323,268.26 |
| HL Touring Frame - Yellow, 60 | \$232,378.26 |
| LL Touring Frame - Blue, 44   | \$5,001.30   |
| LL Touring Frame - Blue, 50   | \$63,216.43  |
| LL Touring Frame - Blue, 54   | \$42,210.97  |
| LL Touring Frame - Blue, 58   | \$800.21     |
| LL Touring Frame - Blue, 62   | \$3,000.78   |
| LL Touring Frame - Yellow, 44 | \$58,699.39  |
| LL Touring Frame - Yellow, 50 | \$45,611.86  |
| LL Touring Frame - Yellow, 58 | \$7,201.87   |
| LL Touring Frame - Yellow, 62 | \$69,127.14  |

Components >>  
Cranksets

| Product Name | Line Total   |
|--------------|--------------|
| HL Crankset  | \$148,622.58 |

|             |             |
|-------------|-------------|
| LL Crankset | \$44,855.24 |
| ML Crankset | \$10,464.79 |

Components >>  
Bottom Brackets

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| Product Name      | Line Total  |
|-------------------|-------------|
| HL Bottom Bracket | \$39,581.44 |
| LL Bottom Bracket | \$12,244.93 |